## Ronald McDonald House Charities of Memphis, Inc.

**Independent Auditor's Report and Financial Statements** 

December 31, 2023 and 2022

# Ronald McDonald House Charities of Memphis, Inc. Contents December 31, 2023 and 2022

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## **Independent Auditor's Report**

Board of Directors Ronald McDonald House Charities of Memphis, Inc. Memphis, Tennessee

#### Opinion

We have audited the financial statements of Ronald McDonald House Charities of Memphis, Inc. (a nonprofit organization, "the Organization"), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and 2022, and the results of its changes in net assets, functional expenses, and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for the 12 months from the date the financial statements were available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not absolute assurance, and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Forvis Mazars, LLP

Memphis, Tennessee August 14, 2024

## Ronald McDonald House Charities of Memphis, Inc. Statements of Financial Position December 31, 2023 and 2022

	 2023	 2022
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 2,477,713	\$ 991,686
Current portion of pledges receivable, net	8,933	294,061
Other receivables	79,500	78,673
Prepaid expenses	 38,057	 49,277
Total current assets	2,604,203	 1,413,697
Investments		
Endowment investments	5,424,709	4,724,559
Other investments	 9,756,891	 8,729,505
Total investments	 15,181,600	 13,454,064
Pledges receivables, net	_	158,654
Land lease	725,932	735,742
Property and equipment, net of accumulated depreciation	6,465,836	6,599,381
Total assets	\$ 24,977,571	\$ 22,361,538
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$ 101,485	\$ 148,962
Accrued payroll liabilities	56,960	51,942
Other accrued expenses	 2,840	 
Total current liabilities	161,285	 200,904
Net Assets		
Without donor restrictions		
Undesignated	18,665,645	16,571,721
Board-designated endowment fund	 4,913,459	 4,213,309
Total without donor restrictions	23,579,104	20,785,030
With donor restrictions	 1,237,182	 1,375,604
Total net assets	 24,816,286	 22,160,634
Total liabilities and net assets	\$ 24,977,571	\$ 22,361,538

## Ronald McDonald House Charities of Memphis, Inc. Statement of Activities Year Ended December 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Other Revenues General contributions Special event revenue, net	\$ 2,750,296 938,693	\$ - -	\$ 2,750,296 938,693
Program service fees Investment gains, net Net assets released from restrictions	979,397 1,862,146 138,422	- - (138,422)	979,397 1,862,146 -
Other income  Total support and other revenues	4,062 6,673,016	(138,422)	4,062 6,534,594
Expenses Program services	2,907,439	-	2,907,439
Supporting services  Management and general  Fundraising	272,007 699,496	<u>-</u>	272,007 699,496
Total expenses	3,878,942		3,878,942
Change in Net Assets	2,794,074	(138,422)	2,655,652
Net Assets, Beginning of Year	20,785,030	1,375,604	22,160,634
Net Assets, End of Year	\$ 23,579,104	\$ 1,237,182	\$ 24,816,286

## Ronald McDonald House Charities of Memphis, Inc. Statement of Activities Year Ended December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Other Revenues General contributions Special event revenue, net Program service fees Investment income, net	\$ 1,350,736 593,600 979,397 (2,246,451)	\$ 31,200 - - (80,180)	\$ 1,381,936 593,600 979,397 (2,326,631)
Net assets released from restrictions  Total support and other revenues	179,630 856,912	(179,630)	628,302
Expenses Program services Supporting services Management and general	2,848,484 268,413	-	2,848,484 268,413
Fundraising  Total expenses  Change in Net Assets	3,684,063 (2,827,151)	(228,610)	3,684,063 (3,055,761)
Net Assets, Beginning of Year  Net Assets, End of Year	23,612,181 \$ 20,785,030	1,604,214 \$ 1,375,604	25,216,395 \$ 22,160,634

## Ronald McDonald House Charities of Memphis, Inc. Statement of Functional Expenses Year Ended December 31, 2023

	Program Services	Management and General	Fundraising	Total
Advertising	\$ -	\$ -	\$ 42,004	\$ 42,004
Bank fees	-	-	15,428	15,428
Cable television	15,839	-	-	15,839
Computer support	59,571	4,698	26,431	90,700
Depreciation	575,396	6,085	6,085	587,566
Direct mailing fees	-	-	108,296	108,296
Dues and subscriptions	379	110	8,294	8,783
Family services	240,884	-	-	240,884
Health insurance	129,649	4,892	25,448	159,989
Insurance	87,485	-	-	87,485
Loss on disposal of assets	8,493	-	_	8,493
Miscellaneous	· -	-	40,250	40,250
Office expenses	-	8,878	12,213	21,091
Payroll services	-	6,534	· -	6,534
Payroll taxes	65,925	12,628	22,836	101,389
Postage	· -	-	10,804	10,804
Printing	-	780	7,295	8,075
Professional fees	<del>-</del>	31,583	27,975	59,558
Rent	19,235	, -	16,818	36,053
Repairs and maintenance	232,449	-	-	232,449
Retirement expenses	23,987	4,048	9,410	37,445
Salaries and wages	996,169	170,487	311,432	1,478,088
Security services	225,121	-	-	225,121
Supplies	34,487	1,730	8,477	44,694
Taxes and licenses	-	17,679	-	17,679
Telephone	5,936	-	_	5,936
Training	998	1,875	-	2,873
Utilities	184,312	-	-	184,312
Volunteer expenses	1,124	-	-	1,124
•	\$ 2,907,439	\$ 272,007	\$ 699,496	\$ 3,878,942

## Ronald McDonald House Charities of Memphis, Inc. Statement of Functional Expenses Year Ended December 31, 2022

	Program Services	Management and General	Fundraising	Total
Advertising	\$ -	\$ -	\$ 21,654	\$ 21,654
Bank fees	-	-	16,187	16,187
Cable television	16,742	-	-	16,742
Computer support	60,201	26,578	13,562	100,341
Depreciation	570,836	6,153	6,153	583,142
Direct mailing fees	-	-	132,174	132,174
Dues and subscriptions	308	863	2,415	3,586
Family services	213,693	-	-	213,693
Health insurance	118,418	4,994	21,529	144,941
Insurance	73,014	-	-	73,014
Loss on disposal of assets	36,053	-	-	36,053
Miscellaneous		4,171	1,527	5,698
Office expenses	-	2,156	9,767	11,923
Payroll services	-	5,891	-	5,891
Payroll taxes	60,961	10,902	19,743	91,606
Postage	-	-	5,419	5,419
Printing	-	835	6,907	7,742
Professional fees	-	52,264	895	53,159
Rent	20,616	-	4,358	24,974
Repairs and maintenance	225,689	-	-	225,689
Research and development	51,607	-	-	51,607
Retirement expenses	34,643	4,924	10,862	50,429
Salaries and wages	897,010	131,318	287,550	1,315,878
Security services	228,689	-	-	228,689
Supplies	16,288	5,961	5,229	27,478
Taxes and licenses	-	5,050	-	5,050
Telephone	27,965	1,300	1,235	30,500
Training	-	5,053	-	5,053
Utilities	195,751			195,751
	\$ 2,848,484	\$ 268,413	\$ 567,166	\$ 3,684,063

## Ronald McDonald House Charities of Memphis, Inc. Statements of Cash Flows Years Ended December 31, 2023 and 2022

	2023		2022	
Operating Activities				
Change in net assets	\$	2,655,652	\$	(3,055,761)
Adjustments to reconcile change in net assets to net	·	, ,		( , , , ,
cash provided by operating activities				
Depreciation		587,566		583,142
Land lease amortization		9,810		9,810
Recovery of bad debt		4,062		-
Loss on disposal of assets		8,493		36,053
Change in fair value of investments		(1,392,092)		2,826,711
Changes in operating assets and liabilities		,		
Pledges receivable		438,893		202,989
Other receivables		-		(78,673)
Prepaid expenses		11,220		(21,517)
Accounts payable		(44,637)		(4,884)
Accrued payroll liabilities		5,018		5,309
Total adjustments		(371,667)		3,558,940
Net cash provided by operating activities		2,283,985		503,179
Investing Activities				
Proceeds from sale of investments		609,066		400,899
Purchases of investments		(944,510)		(2,044,581)
Purchases of property and equipment		(462,514)		(497,972)
Cash flows used in investing activities		(797,958)		(2,141,654)
Net Increase (Decrease) in Cash and Cash Equivalents		1,486,027		(1,638,475)
Cash and Cash Equivalents, Beginning of Year		991,686		2,630,161
Cash and Cash Equivalents, End of Year	\$	2,477,713	\$	991,686

## Note 1. Summary of Significant Accounting Policies

#### Organization and Activities

Ronald McDonald House Charities of Memphis, Inc. (the "Organization") offers children with pediatric cancer and other catastrophic illnesses undergoing treatment at St. Jude Children's Research Hospital and their families a nurturing, family-centered residential community. The House fosters an environment of hope through support services and child-centered activities that encourage children to be children and keep families together "near the care they need with the family they love", always free of charge. The Organization operates as a "Ronald McDonald House" by virtue of a non-exclusive licensing agreement with McDonald's Corporation. While the Organization is not owned or operated by McDonald's Corporation or St. Jude Children's Research Hospital, they do provide financial and logistical support. The majority of funding is raised through community support. The Organization is located in Memphis, Tennessee.

#### Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"), which requires the Organization to report information regarding its financial position and activities according to the following net asset classifications:

#### Net Assets without Donor Restrictions

Net assets in which no payer or donor-imposed restrictions were stipulated beyond the general stated purposes of the Organization. At the discretion of the Organization's management and Board of Directors, these net assets may be expended for any purpose in performing the primary objectives of the Organization.

Net assets without donor restrictions consist of two categories: undesignated funds and Board-designated funds. Undesignated funds are available for any purpose within the scope of the Organization's activities. Designated funds have been appropriated by the Organization's Board of Directors for a specific activity or group of activities. Such designations could be changed by action of the Board of Directors.

#### **Net Assets with Donor Restrictions**

Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization pursuant to those stipulations or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds to be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

#### Adoption of New Accounting Standard

Effective January 1, 2023, the Company adopted Accounting Standards Update ("ASU") 2016-13, Financial Instruments – Credit Losses (Topic 326) ("ASC 326"). This guidance, commonly referred to as Current Expected Credit Losses ("CECL"), significantly changed how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the Company that are subject to the quidance in ASC 326 are accounts receivable. The adoption had no impact to the financial statements.

#### **Contributions and Support**

Contributions received are recorded as unrestricted or donor restricted support depending upon the existence and/or nature of any donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions upon satisfaction of the time or purpose restriction. When a donor restriction expires in the same year received, revenue first flows through donor restricted net assets as an increase and is also shown as a release during the same year.

Unconditional promises to give, which consist of pledges receivable, are recorded when the pledge is received. Those due in the following year are recorded at their net realizable value, while those due in subsequent years have been discounted to the present value of their net realizable value using risk-free interest rates applicable to the years in which the pledges were received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. There are no conditional promises to give as of December 31, 2023 or 2022.

#### **Employee Retention Credit**

During 2023, the Organization applied for the Employee Retention Credit (ERC), a refundable payroll tax credit available to organizations who experience either a full or partial suspension of business operations due to government orders or had a significant drop in gross receipts. The Organization believes that it qualifies for ERC of approximately \$538,000 related to suspension of business operations. The Organization accounts for the ERC credit as a government grant in accordance with ASC Topic 958-605 and will recognize the revenue when all conditions or barriers to entitlement are substantially met. No amount of ERC revenue was recognized in 2023.

#### Credit Risks

The Organization's credit risks primarily relate to cash and cash equivalents, investments, and receivables. Cash and cash equivalents are primarily held in bank accounts at several institutions. Accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to an aggregate of \$250,000 at each institution. The Organization's cash deposits exceeded FDIC limits at various times during the year. The Organization believes it is not exposed to any significant credit risk on its cash balances, due to its policy of banking with high quality financial institutions.

Investments, which are not insured by the FDIC, are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with these investments, it is at least possible that changes in the values of investments will occur in the near term and such changes could materially affect the Organization's financial position and changes in its net assets.

#### Fair Value Measurements

The Organization applies GAAP for fair value measurements of financial asset and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. GAAP also establishes a framework for measuring fair value and requires certain disclosures about fair value measurements.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid instruments such as non-negotiable certificates of deposit purchased with original maturities of three months or less to be cash equivalents, except those temporarily held in investment accounts for reinvestment.

#### Receivables

Pledges and other receivables are stated at the amount management expects to collect from outstanding balances. Management monitors outstanding balances and provides for probable uncollectible amounts through a valuation allowance based upon its assessment of the individual accounts. Balances that are still outstanding after a reasonable period of time has elapsed are written off through a charge to the valuation allowance and a credit to the appropriate receivable.

#### Investments

Investments are carried at fair value in the statements of financial position. Realized and unrealized gains and losses and interest and dividend income, net of investment fees, are included in investment income on the statements of activities.

#### **Property and Equipment**

Property and equipment items are recorded at acquisition cost, if purchased, or the estimated fair value on the date received, if donated. The Organization capitalizes expenditures for property and equipment with a cost in excess of \$5,000 and provides for depreciation using the straight-line method over the estimated useful lives of the assets, generally ten to forty years for buildings and building improvements, five years for computer equipment, and seven to ten years for other equipment and furniture and fixtures.

#### Impairment of Long-Lived Assets

The Organization evaluates its long-lived assets for any events or changes in circumstances which indicate that the carrying amount of such assets may not be fully recoverable. The Organization evaluates the recoverability of long-lived assets by measuring the carrying amount of such assets against the estimated undiscounted future cash flows associated with them. At the time such evaluation indicates that the future undiscounted cash flows of certain long-lived assets are not sufficient to recover the carrying value of such assets, the assets are adjusted to their fair values.

#### **In-Kind Contributions**

Donated supplies and services are recorded as contributions at their estimated fair values at the date of donation. Contributions of services are recognized in the financial statements if the services enhance or create non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. For the years ended December 31, 2023 and 2022, in-kind donations for the general use and special events totaled \$17,500 and \$53,000.

#### Functional Expense Allocation

The cost of providing various programs and supporting services have been reported on a functional basis on the statement of functional expenses. Accordingly, certain costs have been allocated among the various programs and supporting services based on estimates made by management. The expenses that are allocated include depreciation, travel, insurance, and office and occupancy, which are allocated on a square-footage basis, as well as salaries, benefits, and services, which are allocated based on estimates of time and effort.

#### Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and is similarly exempt from Tennessee state income taxes under provisions of the Tennessee tax regulations. Accordingly, no provision for income taxes is included in the accompanying financial statements. The Organization files an exempt organization return in the United States federal jurisdiction.

The Organization believes that it has appropriate support for any tax positions taken and, as such, does not have any uncertain tax positions that are material to the financial statements.

#### Advertising

Advertising costs were \$42,004 and \$21,654 for the years ended December 31, 2023 and 2022, respectively, and are expensed as incurred.

#### Subsequent Events

The Organization evaluated its December 31, 2023, financial statements for subsequent events through August 14, 2024, the date the financial statements were available to be issued.

## Note 2. Availability and Liquidity

The following represents the Organization's financial assets available within one year of the statement of financial position dates for general expenditure:

	2023	2022
Cash and cash equivalents Pledges receivable, net Other receivables Investments	\$ 2,477,713 8,933 79,500 15,181,600	\$ 991,686 294,061 78,673 13,454,064
Total financial assets	17,747,746	14,818,484
Amounts not available to be used within one year Board designated net assets Net assets with donor restrictions	(4,913,459) (1,247,381) (6,160,840)	(4,213,309) (1,375,604) (5,588,913)
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 11,586,906</u>	\$ 9,229,571

Management's goal is to maintain cash and cash equivalents sufficient to meet 25% of annual operating expenses, with amounts above that level transferred to investments quarterly. Cash in excess of quarterly requirements is invested in short-term investments such as money market funds and certificates of deposit.

## Note 3. Pledges Receivable

Pledges receivable consisted of the following at December 31:

		2023	 2022
Receivable in less than one year Receivable within one to five years	\$	9,590	\$ 299,116 180,000
Discount		-	(21,346)
Allowance for doubtful accounts		<u>(657</u> )	 (5,055)
Net pledges receivable	<u>\$</u>	8,933	\$ 452,715

Pledges receivable are recorded as income when contributed and have been discounted to net present value using a discount rate ranging from 1.90-2.77% based on expected payments.

#### Note 4. Investments and Fair Value Measurements

GAAP establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three broad levels, as described below:

- **Level 1** Quoted prices in active markets for identical assets or liabilities the Organization has the ability to access.
- **Level 2** Inputs (other than quoted prices within Level 1) such as quoted prices for similar assets or liabilities, quoted prices in inactive markets, or other inputs that can be corroborated by observable market data.
- **Level 3** Inputs which are unobservable for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability.

In determining fair values, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2023.

- Common trust funds: Valued at the net asset value ("NAV") of shares held by the Organization at year end. The fund manager values shares in the fund based on the fair values of the underlying investments.
- Money market, negotiable CDs, US Treasury notes, equity and bond mutual funds: Valued at the closing price reported on the active market in which they are traded.

## Ronald McDonald House Charities of Memphis, Inc. Notes to Financial Statements December 31, 2023 and 2022

The following tables set forth by level, within the fair value hierarchy, the Organization's assets measured at fair value on a recurring basis at December 31:

		20	)23	
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value
Money market mutual funds Negotiable CDs Equity mutual funds Bond mutual funds US Treasury notes Investments, in fair value hierarchy Investments measured at NAV (A)	\$ 118,582 5,829,096 2,981,395 	\$ - 1,107,618 - - - - - - - - - - - - - - - - - - -	\$ - - - - - - - - - -	\$ 118,582 1,107,618 5,829,096 2,981,395 71,684 10,108,375 5,006,513
Investments, at fair value Temporary cash investments				15,114,888 66,712 \$ 15.181.600
			)22	
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value
Money market mutual funds Negotiable CDs Equity mutual funds Bond mutual funds US Treasury notes	\$ 39,374 - 5,352,258 2,716,952 -	\$ - 104,880 - - 915,416	\$ - - - - -	\$ 39,374 104,880 5,352,258 2,716,952 915,416
Investments, in fair value hierarchy Investments measured at NAV <sup>(A)</sup>	<u>\$ 8,108,584</u>	<u>\$ 1,020,296</u>	<u>\$</u>	9,128,880 4,301,726
Investments, at fair value Temporary cash investments				13,430,606 23,458

<sup>(</sup>A) In accordance with Topic 820, certain investments that were measured at NAV per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statement of financial position.

\$ 13,454,064

The determination of fair value above incorporates various factors such as the credit standing of the counterparties involved and the impact of credit enhancements. The following table summarizes investments for which fair value is measured using the NAV practical expedient as of December 31:

		2023	 2022
Common trust funds			
U.S. active equity	\$	756,956	\$ 767,242
U.S. core equity		1,389,469	1,137,498
International equity		712,342	653,545
Short duration fixed income		279,613	195,412
Core fixed income		1,455,172	1,129,940
Multi-strategy		412,961	 418,089
	<u>\$</u>	5,006,513	\$ 4,301,726

There were no unfunded commitments or redemption restrictions for the common trust funds at December 31, 2023 and 2022.

The following schedule summarizes investment income (loss) for the years ended December 31:

	 2023	 2022
Interest and dividends Realized and unrealized gain (loss) on investments, net	\$ 486,307 1,375,839	\$ 500,080 (2,826,711)
Total investment income (loss)	\$ 1,862,146	\$ (2,326,631)

#### Note 5. Land Lease

The Organization entered into a lease agreement in 1998 with American Lebanese Syrian Associated Charities, Inc. ("ALSAC") for a portion of its land for \$1 per year through 2097. ALSAC is the fundraising arm of St. Jude Children's Research Hospital. The value of the lease was determined to be \$974,902, which was the estimated fair market value of the land at the lease inception. The net amount of the land lease is reflected in donor restricted net assets due to time restrictions.

Amortization is recorded in the statements of functional expenses as rent. The land lease consisted of the following at December 31:

		2023	-	2022
Land lease Accumulated amortization	\$	974,902 (248,970)	\$	974,902 (239,160)
	<u>\$</u>	725,932	\$	735,742

Future amortization expense is as follows for the years ending December 31:

2024 2025	\$	9,810 9,810
2026		9,810
2027		9,810
2028		9,810
Thereafter		676,882
	Φ.	705 000
	\$	725.932

## Note 6. Property and Equipment

A summary of property and equipment are as follows at December 31:

	2023	2022
Land Buildings and improvements Furniture and fixtures Equipment and vehicles Computer equipment Construction in progress	\$ 236,009 13,349,746 420,899 1,136,865 103,891 9,454	\$ 236,009 13,017,919 420,899 1,073,692 49,390 24,909
Accumulated depreciation	15,256,864 (8,791,028) \$ 6,465,836	14,822,818 (8,223,437) \$ 6,599,381

## Note 7. Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at December 31:

	 2023	 2022
Time restrictions Endowment funds not subject to appropriation or expenditure	\$ 725,932 511,250	\$ 864,354 511,250
	\$ 1,237,182	\$ 1,375,604

#### Note 8. Endowment Fund

The Organization has an endowment fund which was created with the proceeds of the sale of donated stock. This donor-restricted gift, which was received in 1993, is to be held in perpetuity for the benefit of the Organization. The donor stipulated that income from these funds could be used for operating expenses. The Board of Directors' intent is to treat the unrestricted portion of the endowment as a "rainy day" fund, allowing for continued growth of the fund. The endowment and its cumulative earnings make up the entirety of this investment account, as listed on the statements of financial position as endowment investments.

The endowment net asset composition is as follows at December 31:

		2023	 2022
Donor-restricted endowment fund Board-designated endowment fund	\$	511,250 4,913,459	\$ 511,250 4,213,309
	<u>\$</u>	5,424,709	\$ 4,724,559

A reconciliation of the endowment fund's balance by net asset class is as follows at December 31:

		2023	
	Board	Donor	
	<u>Designated</u>	Restricted	Total
Beginning endowment net assets Investment losses, net	\$ 4,213,309	\$ 511,250	\$ 4,724,559
Interest and dividends	124,485	15,105	139,590
Change in fair value	531,354	64,476	595,830
Management fees	(31,453)	(3,817)	(35,270)
Total investment gains (losses), net Appropriation of endowment assets	624,386	75,764	700,150
for expenditure	75,764	<u>(75,764)</u>	<u> </u>
Ending endowment net assets	\$ 4,913,459	<u>\$ 511,250</u>	\$ 5,424,709
		2022	
	Board	2022 Donor	
	Board Designated		Total
Beginning endowment net assets Investment losses, net		Donor	<b>Total</b> \$ 5,603,339
Beginning endowment net assets Investment losses, net Interest and dividends	Designated	Donor Restricted	
Investment losses, net	<b>Designated</b> \$ 5,092,089	Donor Restricted \$ 511,250	\$ 5,603,339
Investment losses, net Interest and dividends	<b>Designated</b> \$ 5,092,089 118,739	Donor Restricted \$ 511,250 11,922	\$ 5,603,339 130,661
Investment losses, net Interest and dividends Change in fair value Management fees  Total investment losses, net	Designated  \$ 5,092,089  118,739 (885,472)	Donor Restricted \$ 511,250 11,922 (88,902)	\$ 5,603,339 130,661 (974,374)
Investment losses, net Interest and dividends Change in fair value Management fees	Designated  \$ 5,092,089  118,739 (885,472) (31,867)	Donor Restricted \$ 511,250 11,922 (88,902) (3,200)	\$ 5,603,339 130,661 (974,374) (35,067)

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#### **Endowment Investment Policy**

The primary purpose of the Organization's investment policy is to supplement annual operating expenses, provide for short-term capital needs, and allow sufficient long-term growth of capital to meet future capital and budgetary requirements. This includes maintaining an appropriate combination of assets to meet its performance objectives and ensuring a proper level of diversification within the asset classes of cash and cash equivalents, fixed-income securities, equities, and publicly traded real estate.

#### Spending Policy

The Organization has a policy in which the general rule of appropriating for distribution each year is through a formal annual budget approved by the governing board. In establishing this policy, the Organization considered the long-term expected returns on its endowment investments. Accordingly, over the long term, the Organization's intent is that the current spending policy will allow its endowment to retain the original fair value of the gifts. There are no underwater funds at December 31, 2023 or 2022.

#### Interpretation of Relevant Law

The Uniform Prudent Management of Institutional Funds Act ("UPMIFA"), as enacted by the State of Tennessee, applies to the Organization's endowment fund. Management interprets UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted portion of the endowment fund. Among other considerations, management considers the duration and preservation of the fund and general economic conditions in making a determination to appropriate or accumulate donor-restricted endowment funds.

#### Note 9. Retirement Plan

The Organization maintains a 401(k) retirement plan for all employees working at least thirty-two (32) hours a week and at least twenty-one (21) years of age. Optional employee contributions are withheld from the employees' compensation. The Organization will make a matching contribution for each participant equal to 100% of the participant's salary contributions, up to 5% of annual compensation. Employer contributions for the years ended December 31, 2023 and 2022, were \$37,445 and \$50,429, respectively.

#### Note 10. Concentrations of Risk and Uncertainties

For the years ended December 31, 2023 and 2022, St. Jude Children's Research Hospital program service fees received accounted for approximately 21% and 33%, respectively, of support and other revenue.